

## Texas Department of Insurance

### Long-Term Care Insurance Personal Worksheet - Rate Increase History

**Company Name:** John Hancock Life Insurance Company

A company may state it has never increased rates under any prior individual or group policy forms in this state or any other state. The issuer shall list each premium increase it has instituted on this or similar individual or group policy forms in this state or any other state during the last 10 years. The list shall specify the individual or group policy form, the calendar years the form was available for sale, and the calendar year and the amount (percentage) of each increase. The insurer shall provide minimum and maximum percentages if the rate increase is variable by rating characteristics. The insurer may provide, in a fair manner, additional explanatory information as appropriate.

States	Policy Form	Years Available for Sale	Year of Rate Increase	Percentage Rate Increase <sup>1 &amp; 2</sup>
<b>LifeSecure Insurance Company has never increased rates under any prior individual or group policy forms in this state or any other state.</b>				
Alabama, Alaska, Arkansas, Arizona, Colorado, Connecticut , D.C., Delaware , Georgia , Hawaii, Illinois, Idaho, Indiana, Iowa, Kentucky, Kansas, Louisiana, Massachusetts, Minnesota, Mississippi, Missouri, Maine, Maryland, Michigan, Montana , New Jersey, New Mexico, North Carolina, Nebraska, Nevada, New Hampshire, North Dakota, Ohio ,Oregon, Oklahoma, Pennsylvania, Puerto Rico, Rhode Island , South Dakota, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia , West Virginia, Wyoming, Washington , Wisconsin	LTC-91; NH-91; LTC-91-RWJ; NH-91-RWJ; LTC-94-RWJ; NH-94-RWJ; LTC-93; NH-93; LTC-94; NH-94; LTC-95; LTC-96; LTC-96 9/96; LTC-96CL; LTC-96CL 9/96; NH-99 4/99; LTC2000 4/00; LTC-96RWJ; NH-96RWJ; LTC-98RWJ; LTC-RWJ99; NH-RWJ99	1991 - 2003	2009 -2011	0 - 13%
Alabama, Alaska, Arkansas, Arizona, Colorado, Connecticut , D.C., Delaware , Georgia , Hawaii, Illinois, Idaho, Indiana, Iowa, Kentucky, Kansas, Louisiana, Massachusetts, Minnesota, Mississippi, Missouri, Maine, Maryland, Michigan, Montana , New Jersey, New Mexico, North Carolina, Nebraska, Nevada, New Hampshire, North Dakota, Ohio ,Oregon, Oklahoma, Pennsylvania, Puerto Rico, Rhode Island , South Dakota, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia , West Virginia, Wyoming, Washington , Wisconsin	LTC-02; BSC-02; SG-02, SGB-02; CTP-02; INP-02 IN	2002-2005	2011	0-90%
Alabama, Alaska, Arkansas, Arizona, Colorado, Connecticut , D.C., Delaware , Georgia , Hawaii, Illinois, Idaho, Indiana, Iowa, Kentucky, Kansas, Louisiana, Massachusetts, Minnesota, Mississippi, Missouri, Maine, Maryland, Michigan, Montana , New Jersey, New Mexico, North Carolina, Nebraska, Nevada, New Hampshire, North Dakota, Ohio ,Oregon, Oklahoma, Pennsylvania, Puerto Rico, Rhode Island , South Dakota, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia , West Virginia, Wyoming, Washington , Wisconsin	LTC-96; LTC-96 9/96; LTC-96CL; LTC-96CL 9/96; NH-99 4/99; LTC2000 4/00; LTC-96RWJ; NH-96RWJ; LTC-98RWJ; LTC-RWJ99; NH-RWJ99; LTC-NTQ CA 3/98; LTC-TQ CA 3/98; NH-99TQ CA 4/99; NH-99NTQ CA 4/99; LTC-96RWJ3 NY 9/97; LTC-96RWJ2 NY 9/97; LTC-96RWJ2 NY 4/99; LTC-96RWJ3 NY 4/99; LTC-NY-91-RWJ; LTC-NY-91-RWJ 3/95; LTC-91; NH-91; LTC-91-RWJ; NH-91-RWJ; LTC-94-RWJ; NH-94-RWJ; LTC-93; NH-93; LTC-94; NH-94; LTC-95	1991 - 2006	2011	0-100%
Alabama, Alaska, Arkansas, Arizona, Colorado, Connecticut , D.C., Delaware , Georgia , Hawaii, Illinois, Idaho, Indiana, Iowa, Kentucky, Kansas, Louisiana, Massachusetts, Minnesota, Mississippi, Missouri, Maine, Maryland, Michigan, Montana , New Jersey, New Mexico, North Carolina, Nebraska, Nevada, New Hampshire, North Dakota, Ohio ,Oregon, Oklahoma, Pennsylvania, Puerto Rico, Rhode Island , South Dakota, South Carolina, Tennessee, Texas, Utah, Vermont, Virginia , West Virginia, Wyoming, Washington , Wisconsin	LTC-03; BSC-03; SG-03; SGB-03; LTC-03 CTP; LTC-03 INP	2003 -2010	2011	0-23%
California	LTC-02 CA; CAP-02	2003-2007	2011	0-30%
California	LTC-TQ CA 12/00; CAP-TQ 12/00	2001 - 2003	2011	0-48&
California	CA-06; CAP-06	2007 - 2010	2011	0-15%
Florida	LTC-02 FL 3/03; BSC-02 FL 3/03	2003 -2010	2011	0-46%
New York	NYP-05; SGNYP-05	2007 -2010	2011	0-19%
1. Percentage of increase varies by state, policy series, issue age, inflation option and benefit period.				
2. Please note the above table details the amount of the premium rate increase filed by the Company and does not reflect state approval/acceptance in all instances.				